

Business Development Manager

The first Smart Mobility Living Lab in Israel is looking for a talented individual to work with our local, national and international stakeholders. Our vision is to provide a test bed for new smart and autonomous mobility solutions. Job location will be half time in Tel Aviv and half time in a location approximately 1 hour outside of Tel Aviv.

Job Description:

- Create the Business Plan with all stakeholders
- Responsible for Business Plan validation with stakeholders
- Create and enforce policies for effective data management
- Establish rules and procedures for data sharing with upper management, external stakeholders etc.
- Identify, Recruit, Negotiate, Close and Manage new partners/customers in Israel and Abroad

Required Skills and Experience:

- BA or MSc in Finance, Business or Economics / BSc/BA in computer science or relevant field
- Preferred experience in smart mobility
- Excellent understanding of data administration and management functions (collection, analysis, distribution etc.)
- Experience in Business Plans Creation
- Experience of 2 years in working with either international Corporations, Startups, Academies, Public or Private Sector in Israel and Abroad
- Proficiency in Digital Tools, especially Google business tools.
- English – Mother Tongue Level
- Hebrew – High Proficiency Level . Other Languages - Advantage
- High level in written communication- Hebrew and English
- Excellent inter-personal relationship
- Must be willing to travel within Israel

Please send CV and salary requirements to HR@ashdodlivinglab.com